

# Increase profits. Lower costs.

**Incentives and expert  
advice to save energy**

**“Enbridge Gas’ incentive  
shortened our return on  
investment and helped  
drive this project forward.”**

*David McCormick, Engineering  
Manager, Rogers Centre*

Free, on-site visit  
from an Energy  
Solutions Advisor.

Expert help to  
identify opportunities  
to save.

Get paid for energy-  
efficiency projects.

**Rogers Centre  
saved with a**

**\$11,659**

incentive

**We can help you  
save too**

 **ENBRIDGE**  
Life Takes Energy®

# Do you know where your savings are?



Let our experts help uncover savings specific to your building, with incentives for equipment upgrades and energy audits. We've helped thousands of customers drive down costs and improve the comfort of their buildings.

## Commercial Custom Retrofit Program

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### For customers previously served by Enbridge Gas Distribution

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- \$0.20/m<sup>3</sup> for natural gas saved.\*

### For customers previously served by Union Gas

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- \$0.20/m<sup>3</sup> for natural gas saved for general rate service customers.\*
- \$0.10/m<sup>3</sup> for natural gas saved for contract rate customers.\*

*\*Up to 50 percent of project costs, to a maximum of \$100,000 per project.*

## Commercial Custom Audit and Studies

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### For customers previously served by Enbridge Gas Distribution

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#### HVAC Audit

- For universities, colleges, hospitals and long-term care facilities.
- The lesser of \$0.01/m<sup>3</sup> of estimated natural gas saved based on consumption in the most recently completed calendar year or 50 percent of the eligible audit costs, to a maximum of \$5,000 per facility.

#### Steam Trap Audit

- The lesser of \$10 per trap audited or 50 percent of the eligible audit costs, to a maximum of \$5,000.

### For customers previously served by Union Gas

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#### Engineering Feasibility Studies

- 50 percent of study cost, to a maximum of \$4,000.
- For customers with multiple locations, incentive cap at \$10,000 per customer.

#### Steam Trap Audit

- For hospitals, universities and colleges.
- 50 percent of the eligible audit costs, to a maximum of \$6,000.

# Speed up payback with incentives

Get expert help and incentives to find ongoing energy savings

## Fixed Prescriptive Incentives

### Air Curtain

Pedestrian doors (no vestibule)	
3' x 7'	\$300
6' x 7'	\$400
6' x 8'	\$500

*For double doors, double incentive.*

Pedestrian doors (with vestibule)	
3' x 7'	\$200
6' x 7'	\$300
6' x 8'	\$400

*For double doors, double incentive.*

Shipping doors (dock-in)	
8' x 8', 8' x 9', 8' x 10'	\$3,250
10' x 10'	\$4,000

Shipping doors (drive-in)	
10' x 10'	\$4,000
12' x 12'	\$6,750
14' x 14', 16' x 16', 18' x 18', 20' x 20'	\$8,750

### Condensing Make-Up Air (MUA)

Constant speed	\$0.50/CFM
2 speed or VFD	\$1.00/CFM

*Minimum 1,500 CFM to maximum 14,000 CFM per unit.*

### Demand Control Kitchen Ventilation (DCKV)

Retrofit	
Up to 5,000 CFM	55% to a max. of \$4,000
5,001 to 10,000 CFM	55% to a max. of \$7,000
10,001 to 15,000 CFM	55% to a max. of \$11,000

New construction	
Up to 5,000 CFM	\$1,200
5,001 to 10,000 CFM	\$3,000
10,001 to 15,000 CFM	\$4,400

### Demand Control Ventilation (DCV)

DCV with CO2 sensor	\$500
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### Destratification Fan

≥ 20 ft.	\$1,000
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### NEW—Dock Door Seal (DDS)

*New offer for existing shipping doors (dock-in).*

Compression seal	
8' x 8', 8' x 9', 8' x 10'	\$950
Shelter seal	
10' x 10'	\$1,650

### Energy Recovery Ventilator (ERV)

No existing ERV and not required by code	
≥ 55% to ≤ 64% sensible heat recovery effectiveness	\$1.00/CFM
≥ 65% to ≤ 74% sensible heat recovery effectiveness	\$1.25/CFM
≥ 75% to ≤ 84% sensible heat recovery effectiveness	\$1.50/CFM
≥ 85% sensible heat recovery effectiveness	\$1.75/CFM

Improved effectiveness	
≥ 65% to ≤ 74% sensible heat recovery effectiveness	\$0.50/CFM
≥ 75% to ≤ 84% sensible heat recovery effectiveness	\$0.75/CFM
≥ 85% sensible heat recovery effectiveness	\$1.15/CFM

*Minimum \$200 to maximum \$8,000 per unit.*

### Heat Recovery Ventilator (HRV)

No existing HRV and not required by code	
≥ 55% to ≤ 64% sensible heat recovery effectiveness	\$0.50/CFM
≥ 65% to ≤ 74% sensible heat recovery effectiveness	\$0.75/CFM
≥ 75% to ≤ 84% sensible heat recovery effectiveness	\$1.00/CFM
≥ 85% sensible heat recovery effectiveness	\$1.25/CFM

Improved effectiveness	
≥ 65% to ≤ 74% sensible heat recovery effectiveness	\$0.25/CFM
≥ 75% to ≤ 84% sensible heat recovery effectiveness	\$0.50/CFM
≥ 85% sensible heat recovery effectiveness	\$0.75/CFM

*Minimum \$200 to maximum \$5,000 per unit.*

### Ozone Laundry

Based on weight of laundry processed annually	
	\$0.04/lb.

*Maximum \$15,000 per system.*

## Terms and conditions

Additional Terms and Conditions may apply. Enbridge Gas Inc. account must be in good standing. HST is not applicable and will not be added to incentive payments. Enbridge Gas makes no representation, warranty or guarantee regarding the projected savings of any energy-efficiency measure or performance of installed equipment. Enbridge Gas reserves the right to independently verify application information and confirm installation. Incentive amounts are not guaranteed and the incentive application must be approved by an Enbridge Gas representative. Incentives may differ across Enbridge Gas' franchise due to a regulatory framework that was established prior to the merger of Union Gas Ltd. and Enbridge Distribution Ltd. in Jan. 2019. Incentives will be aligned as early as 2022.

### Commercial Custom and Audits:

Contact Enbridge Gas to confirm your eligibility. Incentives are only made available to customers where Enbridge Gas energy-efficiency offer(s) have impacted the customer's decision to proceed with the improvement(s). Incentive cannot exceed 50% of the project cost and \$100,000 per project. Must provide proof of purchase matched to installation address. Valid in Enbridge Gas franchise area (Ontario) only, between Jan. 1, 2020 and Nov. 30, 2020.

### Fixed Prescriptive Incentives:

All incentive offers are available to Enbridge Gas customers. The customer must be the owner of the applicable energy-efficient equipment. Incentive offers are available between Jan. 1, 2020 and Dec. 31, 2020. To receive an incentive, a completed 2020 Commercial & Industrial Energy Efficiency Fixed Incentive Application Form and proof of purchase matched to the installation address must be provided to Enbridge Gas at the time of application and no later than Dec. 31, 2020. Replacements of existing energy-efficient equipment do not qualify. Enbridge Gas is not responsible for lost mail or mail disruptions. Allow 10 to 12 weeks for delivery of payment. All Commercial and Industrial Energy Efficiency Fixed Incentives are paid on a per unit basis unless otherwise indicated. High-volume projects will be reviewed on a per-project basis. Food service incentives apply to commercial food preparation or processing. Multi-unit residential incentives apply to buildings with more than five units and two floors. Programs and incentives may be subject to change or cancellation without notice at any time. Total incentive cannot exceed 50% of the total project cost, unless otherwise indicated.

**Air Curtain:** Pedestrian single and double doors and shipping/receiving doors in existing and new buildings are eligible. The space adjacent to the door must be heated during the heating season by natural gas fuelled equipment. Equipment installed must be tested by a third-party performance standard (ANSI/AMCA 220-05 or similar) and installed as per manufacturer specifications. Replacement of existing air curtains is not eligible. New construction applications where the air curtains have been installed on pedestrian doors in lieu of a vestibule are not eligible. Shipping/Receiving doors include doors classified as dock-in (truck trailers dock at the doorway and doorway is typically 4 ft. off the ground) or drive-in (door opens and closes to allow traffic to pass through doorway and doorway is typically located at ground level). Air curtains are not eligible on dock doors where other mechanisms that combat infiltration at the shipping/receiving door are present, such as dock door seals. Shipping/Receiving doors with vestibules are not eligible. Other door sizes not listed may be eligible.

**Condensing Make-up Air:** Incentive applies to gas-fired condensing units with air flow rate at least 1,500 CFM but less than or equal to 14,000 CFM with thermal efficiency  $\geq$  90% for equipment with constant speed, 2-speed or variable frequency drive (VFD). Buildings with demand control ventilation (DCV) are not eligible. Air Handling Units (AHU) with return, reheat and cooling are also not eligible. Only condensing make-up air units installed in commercial, multi-residential or long-term care facilities are eligible for the incentive. Retail segment is not eligible for the incentive.

**Demand Control Kitchen Ventilation:** Commercial kitchen demand-controlled ventilation system with rated capacity not greater than 15,000 CFM, consisting of sensor(s) that determine the level of contaminant in the exhaust air stream, a controller that processes inputs from the sensor(s), and variable frequency drives that receive a signal from the controller and modulate the exhaust and make-up air fans to optimize flow rates. For retrofit, must replace existing constant volume kitchen exhaust hood. Incentive amount cannot exceed 55% of the total cost to a maximum of the incentive amount per size. Eligible costs include sensor(s), controls and standard installation fees. Equipment upgrades such as dampers or other delivery fees are not eligible costs. Invoice detailing costs must be submitted with application for confirmation of incentive.

**Demand Control Ventilation (DCV):** This offer is intended for DCV equipped with self-calibrating sensors or other types of sensors whose calibration warranty period by the manufacturer is 15 years or more. Incentive applies to the installation of DCV with CO2 sensors to single-zone constant volume ventilations system. Qualifying spaces include retail, office, primary/secondary school gymnasiums, post-secondary school classrooms, community centre meeting spaces, exercise centres/sports arenas, senior/nursing/long-term care facility's common areas, cinemas and performing arts, and hotel conference rooms. Mall common areas, office break rooms and telephone/data entry facilities with zones larger than 500 sq. ft. are not eligible. Spaces with energy recovery ventilator (ERV) or heat recovery ventilator (HRV), multi-zone systems or variable air volume (VAV) are not eligible. Qualifying spaces must be heated during heating season by natural gas fuelled equipment. For new construction applications, this equipment is not eligible to buildings/spaces where demand control ventilation is required by current building code. Applications with free cooling economizers are eligible for this prescriptive equipment.

**De-stratification Fans:** Space must be heated by ceiling mounted natural gas forced air heating systems, including unit heaters, and the temperature should be controlled thermostatically at floor level. Only high-volume low-speed (HVLS) fans with minimum diameter of 20 ft. for use in warehousing type buildings with a minimum of 25 ft. ceilings are eligible. Not eligible where other equipment that combats de-stratification such as radiant heaters and/or high velocity vertical throw unit heaters is present. The number of fans eligible to receive an incentive is based on facility size through square footage, as determined by calculation below.

\*The number of fans eligible for utility incentive should not exceed:

20 ft. diameter fan (whichever is less):

- Max. number of fans installed for heating mode, or
- Building length (ft.) x building width (ft.) \*0.77/7,854

24 ft. diameter fan (whichever is less):

- Max. number of fans installed for heating mode, or
- Building length (ft.) x building width (ft.) \*0.77/11,310

**Dock Door Seal:** Only replacement of existing deteriorated seals or the addition of new seals to an existing building with shipping/receiving dock doors that do not have any type of seal in place are eligible. New construction is not eligible for this offer. If other mechanisms that combat infiltration at the shipping/receiving door are present, such as air curtains, it is not eligible. The space adjacent to the door must be heated during the heating season by natural gas fuelled equipment. Two types of seals (compression and shelter) are eligible based on door size. Compression seals (this is a foam pad that is wide and fixed to the door, with a minimum of 40 oz. vinyl cover) on 8' x 8', 8' x 9' and 8' x 10' doors. Shelter type seals (this is a curtain-like seal with a foam frame that compresses against the sides and top of the trailer box, with a minimum of 40 oz. vinyl cover) on 10' x 10' doors. Existing deteriorated seals are only eligible if the incentive application is approved by an Enbridge Gas representative and if the existing seal has a minimum average 2-inch gap based on a 6-point measurement outlined below.

This measurement must be taken and provided with the application form to be eligible.

If a measurement is not provided with the application, then it is not eligible.

$$\text{Average} = \frac{\text{gap}_1 + \text{gap}_2 + \text{gap}_3 + \text{gap}_4 + \text{gap}_5 + \text{gap}_6}{6}$$

Where:

$\text{gap}_1, \text{gap}_2, \text{gap}_3, \text{gap}_4$  = linear gap between the door frame and the deteriorated seals measured at the top and bottom of the side frames in inches

$\text{gap}_5, \text{gap}_6$  = linear gap between the door frame and the deteriorated seals measured at two corners on the top door frame in inches

Average = average deteriorated seal gap (inches)

- If average  $\geq$  2 in. = deteriorated seal, eligible
- If average < 2 in. = not deteriorated seal, not eligible

Please note that you are measuring "absence" of the seal that was in place before but that is now torn.

**Energy Recovery Ventilator (ERV)/Heat Recovery Ventilator (HRV):** Eligible equipment is ERV/HRV with a minimum sensible effectiveness of 55% at 32 F for spaces with no ERV/HRV or for spaces where ERV/HRV is not required by code (OBC, SB 10, SB 12) and ERV/HRV with a minimum sensible effectiveness of 65% at 32 F for spaces where ERV/HRV is required by code. Incentive paid is based on the operating CFM of the ERV/HRV and to qualify for an incentive, the sensible effectiveness used to validate the above criteria must be at the operating CFM level. The offer is not eligible in: areas where the operating CFM sensible effectiveness level is below the minimum requirements above; systems where DCV or scheduled setbacks are used during operated hours; spaces where 100% of the exhaust air must be evacuated from the building in order to avoid cross contamination (100% fresh air is required such as described in OBC section 11.1.4. spaces where no recirculation is allowed by codes or standards, for instance, any limitations as per CSA Z317.2\_10 Special Requirements for Heating, Ventilation and Air Conditioning (HVAC) Systems in Health Care Facilities); and areas where contaminants (gases and vapours) may be present and the ERV/HRV may bring them back into the breathing zone. In-suite installations may be eligible at a different incentive level.

**Ozone Laundry:** Only commercial laundry equipment using water heated by natural gas equipment is eligible. Washers dedicated to cleaning heavily soiled laundry are not eligible for this offer. Multi-residential buildings must have commercial extraction or tunnel washers. Maximum amount of \$15,000 per ozone system, not per washer. Incentive is based on annual pounds of laundry as calculated by the ozone laundry vendor for system installed. Incentive amount cannot exceed 50% of the total equipment cost and installation. Delivery and agreement fees are not eligible costs. In-suite units are not eligible. Rental ozone laundry systems are eligible, but a 10-year minimum rental agreement is required.



Connect with an advisor

 [enbridgesmartsavings.com/experts](https://enbridgesmartsavings.com/experts)

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